



INVESTMENT PARTNER PERFORMANCE METRICS

Net Operating Revenue includes all revenue generated from design fees after pass-throughs (i.e. consultants) have been removed. Firms that signed with CVG after February 2021 are not included, as those do not have sufficient financial data for full year-to-year comparison.

The average net operating revenue growth for firms who have been partnered with CVG is **74%** since the beginning of their Investment Partnership contract.

CVG INVESTMENT PARTNER FIRM #	CVG CONTRACT START	NET OPERATING REVENUE						% NOR Change Between Beginning Contract Year and Last Full Contract Year
		2016	2017	2018	2019	2020	2021	
Firm 1	2015	\$258,417	\$285,972	\$465,853	\$672,872	\$530,570	\$809,755	213.35%
Firm 2	2016	\$107,584	\$311,673	\$454,477	\$421,577	\$524,228		387.27%
Firm 3	2016	\$264,395	\$427,943	\$565,703	\$521,303			97.17%
Firm 4	2016	\$392,479	\$351,943	\$569,101	\$352,856			-10.10%
Firm 5	2017		\$557,540	\$813,588	\$1,065,928	\$1,675,067	\$1,532,112	174.80%
Firm 6	2017		\$334,193	\$351,466	\$365,815	\$362,579	\$498,935	49.30%
Firm 7	2017		\$1,104,000	\$1,714,575	\$2,215,300			100.66%
Firm 8	2017		\$2,070,048	\$2,557,808	\$2,731,302	\$3,217,487		55.43%
Firm 9	2017		\$644,713	\$505,869	\$969,908	\$859,283	\$1,553,589	140.97%
Firm 10	2018			\$621,035	\$746,865	\$747,686	\$887,182	42.86%
Firm 11	2018			\$1,030,000	\$904,533			-12.18%
Firm 12	2018			\$674,963	\$968,517	\$817,698	\$1,129,483	67.34%
Firm 13	2018			\$176,905	\$218,431	\$153,429		-13.27%
Firm 14	2019				\$355,496	\$416,011	\$725,586	104.11%
Firm 15	2019				\$1,126,486	\$1,027,566	\$1,533,580	36.14%
Firm 16	2019				\$2,077,000	\$1,856,946	\$1,931,469	-7.01%
Firm 17	2019				\$240,280	\$271,821		13.13%
Firm 18	2019				\$534,929	\$554,415	\$822,225	53.71%
Firm 19	2020					\$459,554	\$499,551	8.70%
Firm 20	2020					\$2,029,818	\$1,479,990	-27.09%
Firm 21	2020					\$446,692	\$620,731	38.96%
Firm 22	2020					\$129,936	\$301,326	131.90%
Firm 23	2020					\$831,979	\$1,210,203	45.46%

*